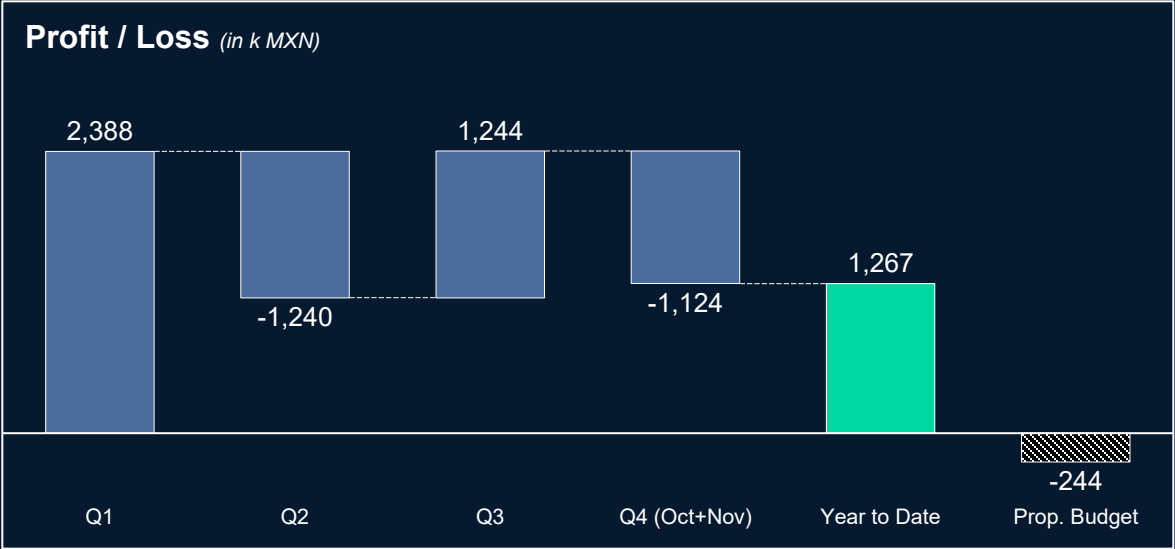
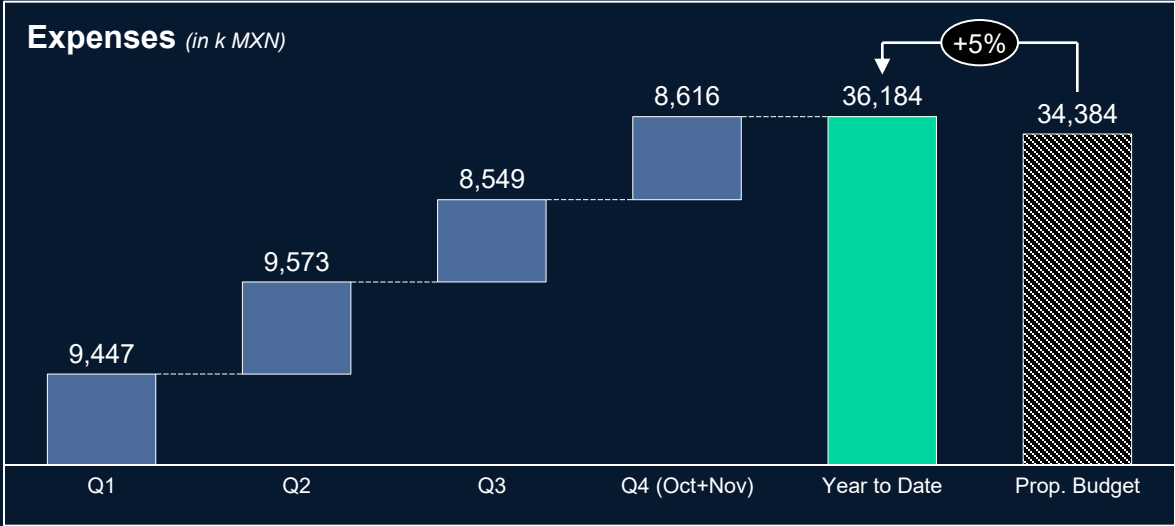
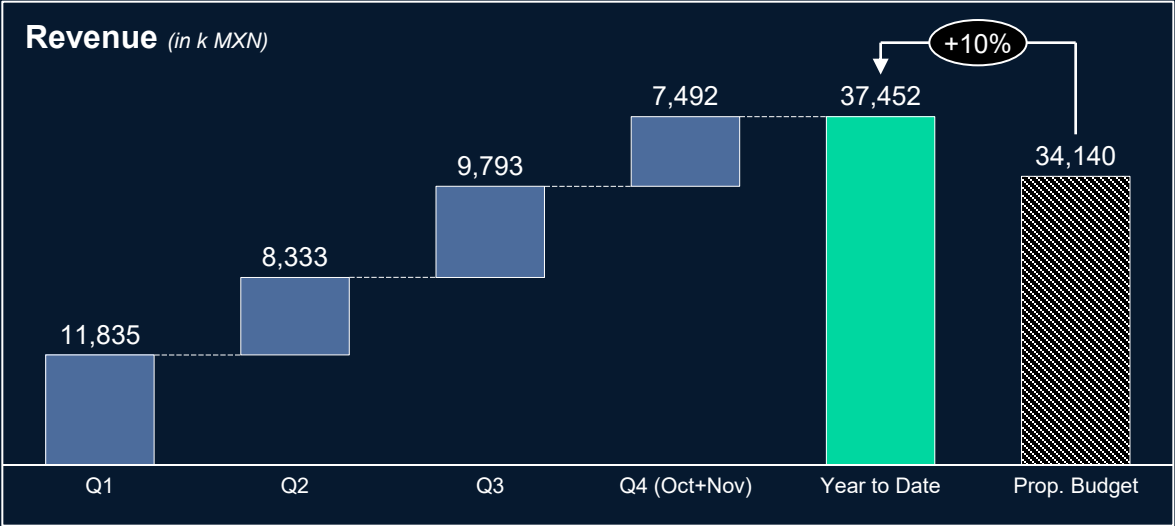




Puerto Aventuras Fiscal Year 2025 November Profit and Loss Overview

Year-to-Date Financial Dashboard & Variance Analysis



Overall Performance

- Year-to-Date Profit: The association has achieved a healthy Year-to-Date profit of \$1.3M MXN, significantly outperforming the projected budgeted loss of \$244k.
- Revenue Variance: Total revenue is currently performing 10% (\$3.3M MXN) above budget expectations for the fiscal year.

Revenue Highlights:

- Collection Success: November income was bolstered by the recovery of \$142k MXN in past-due assessments, bringing the total monthly income to \$1.5M MXN.
- Consistent Growth: Revenue from maintenance fees remains strong across all quarters, providing a stable foundation for the association's operating budget.

Expense & Project Updates

- Infrastructure: Street repaving project ongoing with total expenses of 1.4M MXN through November.

FY25 Detailed Profit and Loss Overview (in MXN)

| Revenue | Q1 | Q2 | Q3 | Q4 (Oct+Nov) | Year to Date | Prop. Budget | Deviation in MXN | Deviation in % |
|--------------------------------------|------------|-----------|-----------|--------------|--------------|--------------|------------------|----------------|
| Revenue: Maintenance Fees | 7,014,404 | 7,072,943 | 7,899,792 | 6,385,209 | 28,372,348 | | | |
| Revenue: Delinquent Maintenance Fees | 2,191,900 | 1,180,252 | 1,237,569 | 299,425 | 4,909,146 | | | |
| Revenue Construction Fees | 1,401,107 | 171,780 | 164,723 | 592,867 | 2,330,477 | | | |
| Revenue: Other positions | 1,227,218 | -92,442 | 490,788 | 214,197 | 1,839,761 | | | |
| Total Revenue | 11,834,629 | 8,332,533 | 9,792,872 | 7,491,698 | 37,451,732 | 34,139,545 | 3,312,187 | 10% |

| Expenses | Q1 | Q2 | Q3 | Q4 (Oct+Nov) | Year to Date | Prop. Budget | Deviation in MXN | Deviation in % |
|--------------------------------|-----------|------------|-----------|--------------|--------------|--------------|------------------|----------------|
| Security Department | 2,558,401 | 2,538,924 | 2,243,233 | 1,936,754 | 9,277,312 | 10,442,434 | -1,165,122 | -11% |
| Maintenance Operating Expenses | 2,013,904 | 1,445,106 | 1,470,855 | 2,329,781 | 7,259,646 | 4,241,424 | 3,018,222 | 71% |
| Public Areas Department | 996,731 | 1,205,059 | 979,068 | 662,577 | 3,843,435 | 4,145,768 | -302,333 | -7% |
| Administrative Expenses | 1,205,726 | 1,066,003 | 877,293 | 419,586 | 3,568,608 | 2,820,125 | 748,483 | 27% |
| Gardening Department | 679,393 | 880,268 | 718,003 | 415,439 | 2,693,103 | 2,955,150 | -262,047 | -9% |
| General Management | 538,020 | 555,778 | 454,563 | 322,684 | 1,871,045 | 1,858,410 | 12,635 | 1% |
| Administrative Office | 293,770 | 368,439 | 365,413 | 172,831 | 1,200,453 | 1,247,301 | -46,848 | -4% |
| Drivers Department | 287,297 | 359,404 | 284,541 | 279,785 | 1,211,027 | 1,492,964 | -281,937 | -19% |
| Maintenance Department | 229,889 | 286,728 | 273,476 | 200,040 | 990,133 | 955,284 | 34,849 | 4% |
| Security Management | 122,467 | 200,491 | 316,078 | 230,185 | 869,221 | 735,336 | 133,885 | 18% |
| Administrative Management | 162,035 | 239,311 | 190,015 | 135,518 | 726,879 | 803,990 | -77,111 | -10% |
| Operations Management | 175,257 | 221,620 | 186,542 | 128,989 | 712,408 | 762,146 | -49,738 | -7% |
| Public Relations Management | 184,041 | 205,529 | 190,015 | 135,518 | 715,103 | 799,051 | -83,948 | -11% |
| Depreciation for the Period | 0 | 0 | 0 | 1,246,003 | 1,246,003 | 1,124,156 | 121,847 | 11% |
| Total Expenses | 9,446,931 | 9,572,660 | 8,549,095 | 8,615,690 | 36,184,376 | 34,383,539 | 1,800,837 | 5% |
| Profit / Loss | 2,387,691 | -1,240,128 | 1,243,763 | -1,123,997 | 1,267,329 | -243,994 | 1,511,323 | --- |